

Income statement				
	Team_1	Team_2	Team_3	Team_4
Revenues				
Consumer postpaid voice revenues	157 947	193 912	213 898	236 345
Consumer prepaid voice revenues	11 933	13 721	15 986	17 614
Consumer data revenues	5 372	6 088	5 189	10 376
Consumer messaging revenues	22 352	29 295	37 420	49 540
Mobile content revenues	8 554	14 454	7 601	15 644
Corporate voice revenues	105 530	111 787	116 462	129 580
Corporate data revenues	29 490	16 811	36 847	40 305
Total	341 178	386 069	433 403	499 406
Expenses				
Marketing expenses	120 000	150 000	155 000	150 000
Mobile content expenses	3 210	2 105	2 150	1 805
Corporate customer aquisition and relations expenses	21 000	18 200	38 500	25 200
R&D expenses	17 000	3 300	4 500	52 001
Maintenance expenses	15 400	7 800	8 400	7 000
Handset business expenses	0	0	0	0
Personnel expenses	91 571	100 797	101 354	93 850
Total	268 181	282 202	309 904	329 856
EBITDA	72 997	103 867	123 499	169 550
Depreciation from fixed assets	52 296	42 905	45 362	41 776
EBIT	20 701	60 962	78 137	127 774
Financial expenses	12 300	14 760	12 300	10 250
Taxes (26%)	2 184	12 012	17 118	30 556
Profit	6 216	34 189	48 719	86 968

Balance sheet (k€)				
	Team_1	Team_2	Team_3	Team_4
Assets				
Fixed assets	470 667	386 146	421 525	381 687
Cash and cash equivalents	58 555	261 351	110 267	166 961
Total	529 221	647 497	531 792	548 647
Liabilities & equity				
Equity				
Share capital	200 000	200 000	200 000	200 000
Previous years profits	73 005	93 308	33 074	166 679
Profits for this year	6 216	34 189	48 719	86 968
Total equity	279 221	327 497	281 793	453 647
Liabilities				
Short term dept	0	0	0	0
Long term dept	250 000	310 000	250 000	150 000
Total liabilities	250 000	310 000	250 000	150 000
Total	529 221	647 497	531 792	548 647

Market shares				
	Team_1	Team_2	Team_3	Team_4
Consumers:				
Postpaid voice	23	28	25	24
Prepaid voice	20	33	23	25
Cellular data	25	20	27	27
WLAN data	0	0	0	100
SMS	23	27	25	24
MMS	18	18	27	36
Corporations:				
SME voice	23	18	33	26
NAT voice	21	24	30	25
INT voice	21	24	29	26
PA voice	25	21	30	24
SME data	24	19	34	23
NAT data	20	25	36	19
INT data	22	23	31	25
PA data	25	19	33	23

Knowledge levels for each technology				
	Team_1	Team_2	Team_3	Team_4
GSM	70	70	70	70
GPRS	50	50	50	50
EDGE	0	0	10	0
WCDMA	0	0	0	45
WLAN	0	1	0	66
Application and service platform	68	50	73	100

Key management ratios				
	Team_1	Team_2	Team_3	Team_4
Operating performance (%)				
ROE	2,2	10,4	17,3	19,2
Debt/Equity	0,9	0,9	0,9	0,3